



CAPABILITY STATEMENT

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SUCON INTERNATIONAL

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1. ABOUT SUCON

Established in 2018, **SUCON** International is a multidisciplinary International firm specialising in engineering, architecture, project management, construction and other scientific and vocational disciplines. With its main headquarters in Samoa, **SUCON** has experience conducting work in American Samoa, Australia, Fiji, New Zealand, Kiribati, Tonga, Samoa, Solomon Islands, Papua New Guinea, and Vanuatu. With our headquarters based in Samoa, we now have office extensions in American Samoa, Philippines and the Solomon Islands.

1.1 WHAT CAN WE DO?

SUCON International offers expertise in a wealth of fields, which include but are not limited to the following:

- AI-aided and ICT, & SMART Infrastructure Solutions
- Archaeological, Geotechnical & Topographical Surveys
- Architectural drawings and Infrastructure Master Planning
- Building and Construction Services
- Civil, Geotechnical, Electrical, Mechanical and Structural Engineering
- Contract Dispute Settlements
- Environmental, Conservation & Social Impact Assessment
- Financial, Audit and Economics Consultancy
- Gender-Responsive and Inclusive Infrastructure
- Health Specialists and Health

Infrastructure

- Monitoring, Evaluation and Learning
- Project, Programme & Construction Management
- Quantity Surveying and Project Costing
- Research, Innovation and Peer-reviewed Publications
- Seismic/Cyclone Resiliency Design and Certification

SUCON is staffed by multidisciplinary, international-certified staff from American Samoa, Australia, Fiji, England, Japan, New Zealand, Samoa, Philippines and the Solomon Islands.

1.2 WHY SHOULD YOU CHOOSE SUCON?

LEFAOTOGI PALESATALA FAOLOTOI

President and Founder, **SUCON** International Ltd.

*“Our team comprises individuals with diverse backgrounds from the South Pacific and Southeast Asia, extending beyond Polynesia. This broad range of expertise further strengthens **SUCON**’s ability to deliver projects of exceptional quality, ensuring that construction endeavours in the South Pacific are executed with utmost precision and efficiency. Our work and its quality speak for itself; it is perhaps why **SUCON** is the fastest-growing International firm of Polynesia origin”.*



Below are some of the reasons why we believe we are to be considered as the preferred contender for this project:

2.2.1 OUR PROJECT EXPERIENCE

Below are some of the critical relevant experiences that we believe demonstrate our ability to deliver this project:

FALEOLO REGIONAL APRON PROJECT, DESIGN AND PROJECT MANAGEMENT - SAMOA



SUCON International Ltd is the awarded design and project management contractor for the Faleolo Regional Apron extension project led and funded by the Samoa Airport Authority (SAA). **SUCON** has successfully provided architectural, structural, electrical, and civil drawings for the Regional Apron, including marking design and drainage. **SUCON** also provides environmental impact assessments and geotechnical services. This project is ad-hoc due to SAA's realisation that additional space was needed to cater to the Common Wealth Heads of Government Meeting (CHOGM). The project will effectively separate domestic and regional travel from the main terminal to enable the smooth administration of flights for CHOGM and for forthcoming flight routes from Asia to be effective by the end of 2024. The project construction was four months.



TAFUNA MEDICAL PLAZA - AMERICAN SAMOA



SUCON International Ltd had been contracted for the design by the Government of American Samoa through the Department of Commerce. The Tafuna Medical Plaza is a four (4) storey building facility with state-of-the-art medical infrastructure features that make patients feel welcome at home in an architectural and

engineering masterpiece that allows healing. The hospital will feature amenities such as a shopping centre, café, and restaurants to place a sense of normality within the building. Hence, patients still feel like they are part of society. The facilities have been designed to co-exist without any features overlying each other. The project is valued at **40 million USD**.

NATIONAL UNIVERSITY OF SAMOA FACULTY OF HEALTH SCIENCE MEDICAL SCHOOL - SAMOAYAMASHITA
SEKKEI INC.

SUCON International is subcontracted to **Yamashita Sekkei Inc.** of Japan as its local counterpart to assist in overseeing the design and project management of the NUS Medical School at the Le Papaigalagala Campus. The Government of Japan funds this project through JICA. The three (3) storey facility will feature medical labs, computer labs, a 300-capacity lecture theatre, a library, simulation rooms, conference rooms, staff offices, and student leisure and study spaces. The project is valued at **28 million USD**.

**MUKSAN HOTEL PROJECT, PAGADIAN CITY – PHILIPPINES**

SUCON International contributed to the upcoming Muksan Hotel project in Pagadian City, Philippines, providing Structural Design and issuing Structural Certification for the building permit. This 8-storey hotel will feature a glass façade, eco-friendly green features with provisions for solar panels, and an underground car park. Construction is set to begin in 2025.

NATIONAL PROVIDENT FUND (NPF) BUNGALOW RESORT – DESIGN AND PROJECT MANAGEMENT SAMOA

SUCON International was hired by the Samoa National Provident Fund (NPF) to provide a master plan, detailed design, and project management for the NPF Bungalow Resort. The project covers 173 acres and features luxury villas, a casino, a bar, entertainment spaces, a golf course, and spas. It is valued at **150 million USD**.



**FALEOLO REGIONAL TERMINAL PROJECT –
DESIGN AND PROJECT MANAGEMENT**

SUCON International was awarded the design and project management contractor for the Faleolo Regional Terminal project, led and funded by the Samoa Airport Authority (SAA). **SUCON** has successfully provided architectural, structural, electrical and civil drawings for the Regional Terminal. **SUCON** also provides environmental impact assessments and geotechnical services. This

project is ad-hoc due to SAA's realisation that additional space was needed to cater to the Common Wealth Heads of Government Meeting (CHOGM). The project will effectively separate domestic and regional travel from the main terminal to enable the smooth administration of flights for CHOGM and forthcoming flight routes from Asia. The project construction was four months.

**MOANA VILLAS APAULA HEIGHTS DESIGN AND
PROJECT MANAGEMENT - SAMOA**

SUCON is contracted to Spencer Properties Ltd, an Australian investment firm, for the design and project management of the Moanalei Villas in Samoa. The hotel features state-of-the-art luxury villas on the heights of Apia city. The facilities feature six infinity pools, a gym, a restaurant, and a bar. The project is valued at **22 million USD**.

**DESIGN OF PANATINA VILLAGE – SOLOMON
ISLANDS**

SUCON International is the awarded design firm for the Panatina Village in Honiara, Solomon Islands. **SUCON** has successfully provided architectural, structural, electrical, and civil drawings for this state-of-the-art four-story facility, which features nine apartments, a parking lot, a swimming pool, a gym, and auxiliary facilities. The facility is co-funded by the US Embassy and will house the US Embassy staff who are based in the Solomon Islands.

**FALEOLO FALEOLO VIP TERMINAL PROJECT,
DESIGN AND PROJECT MANAGEMENT - SAMOA**

SUCON International is the awarded contractor for the design and project management of the Faleolo VIP Terminal Project, funded by the Government of Samoa through the Samoa Airport Authority (SAA). **SUCON** also provides environmental impact assessments and geotechnical services. The project aims to create a state-of-the-art secured facility to host diplomats and high-profile passengers. The project delivery timeframe was ten months.

**2.2.2 WE HAVE INTERNATIONAL PROJECT EXPERIENCE**

SUCON is the only engineering and multidisciplinary international company originating from Polynesia that can extend its global reach. Our branches in American Samoa, Fiji, Samoa, the Solomon Islands and the Philippines are a testament to our growth and international credibility. Our team comprises individuals with diverse backgrounds from the South Pacific and Southeast Asia, extending beyond Samoa. Our portfolio encompasses projects in various regions, including American Samoa, Australia, Fiji, Kiribati, New Zealand, Papua New Guinea, Samoa, Solomon Islands, Tonga, and Vanuatu. This extensive international experience demonstrates our organisation's calibre, expertise, and talent.

2.2.3 INTERNATIONAL AND REGIONAL ACCREDITATION

Our team possess exceptional academic qualifications, including distinguished undergraduate and postgraduate degrees. Furthermore, they have diligently fulfilled the criteria and obtained certifications and accreditations from renowned professional bodies in the field:

- American Society of Refrigeration and Air Conditioning Engineers (ASHRAE)
- Institute of Professional Engineers Samoa (IPES)
- Civil Contractors New Zealand
- Engineering New Zealand
- Project Management Professionals New Zealand
- Fiji Association of Architects (FAA)
- Fiji Institution of Engineers (FIE)
- ASEAN Federation of Engineering Organizations (AFEO)
- Philippine Society of Mechanical Engineers (PSME)

- South Pacific Professional Engineering Excellence (SPPEEx)
- Illuminating Engineering Society of Australia and New Zealand (MIES)
- Professional Engineers, Hawaii

2.2.4 LOCAL AND PACIFIC KNOWLEDGE

SUCON International, being Pacific-owned and driven, provides a unique advantage in construction projects. Being intimately familiar with the local environment, regulations of Tongan, Solomon Islands, American Samoa and Samoa, Christianity, and cultural sensitivities, **SUCON** can effectively navigate the complexities specific and unique to the people of the South Pacific. This local knowledge enhances communication and collaboration with stakeholders, including government agencies, local communities, and provinces. By forging strong relationships based on Christianity and the South Pacific Island Culture, **SUCON**

International establishes itself as a partner of choice for construction ventures in the South Pacific.

2.2.5 COMMITMENT TO SUSTAINABILITY

In an era of increasing environmental consciousness, **SUCON** International recognises the significance of sustainable construction practices. The company is at the forefront of incorporating eco-friendly technologies and materials, minimising the ecological footprint of its projects. By adopting sustainable practices, such as utilising renewable energy sources and employing green building techniques, **SUCON** ensures that construction activities in the South

Pacific align with principles of environmental stewardship.

2.2.6 SPECIALISE IN INCLUSIVE DESIGNS (GENDER-RESPONSIVE INFRASTRUCTURE)

SUCON International is the only South Pacific contractor specialising in gender-responsive infrastructure with credentials from the United Nations. We will ensure that our projects will cater to the needs of people with disabilities, women, and children. We are engaged with the UN Women to ensure that the Savalalo Flea Market and Apia Fish Market projects will be the first gender-responsive facilities in Samoa for the UN Women Markets for Change Project.

2. OUR EXECUTIVE TEAM AND SENIOR TEAM

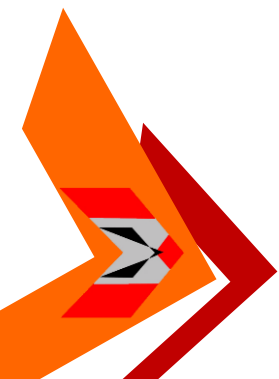
Below is our Executive and Senior Team:



Paletasla Faolotoi
Founder & President
(Structural Engineer)



Dr. Eric Clem Groves
Vice President
Project Coordination (Project Management)





Arnel Sinconiegue
Vice President
Technical Service (Civil Engineer)



Flyriver Niupulusu-Nati
Operations Manager



Edwin Tekulu Ghasapio
Manager International Services (Civil Engineer)



Gilbert Ayensa
Chief Architect





Lenuel P. Jaramilla
Senior Mechanical Engineer



Shaanarlei Ward-Iteli
Environmental & Social Safeguards / Occupational
Health & Safety Coordinator



Francis X. Santiago
Senior Structural Engineer



Sameli Tuiloma
Bid Manager (Economist)

